

What makes
Rawlinson & Hunter
different?



International Services
from Rawlinson & Hunter

What makes Rawlinson & Hunter different?

For over 75 years Rawlinson & Hunter has been providing outstanding services to our corporate and private clients, combining excellent technical skills with a uniquely personal approach. Our worldwide reputation has been built on our ability to deliver the best solutions to our clients, exactly when they need them.

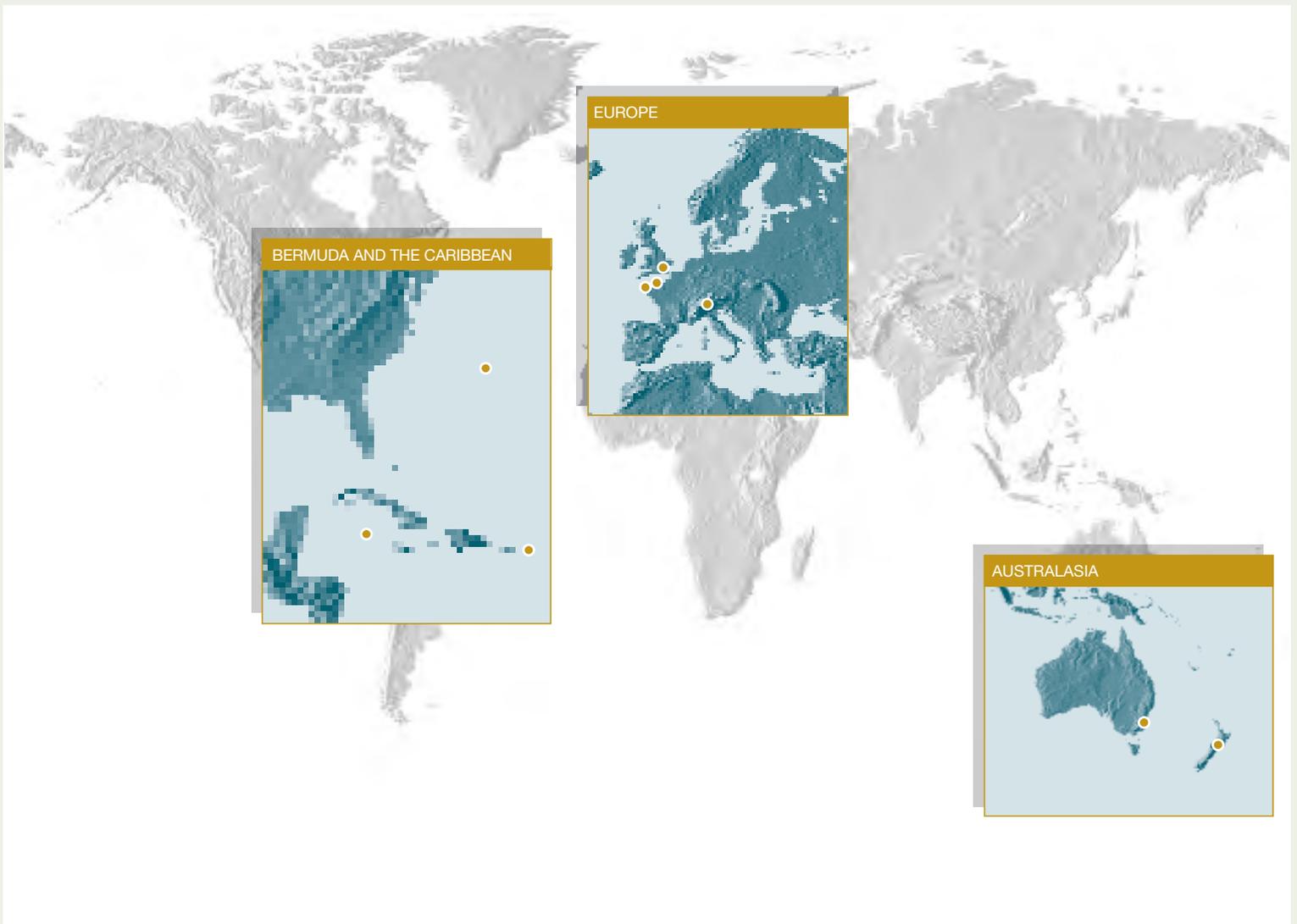
Our skill lies in maximising the rewards that prosperity can bring. For our private clients, we can take the strain, safeguarding their assets and allowing them to enjoy the benefits and not the burdens of wealth. The success of our many corporate clients is built around our ability to find innovative solutions that match their own distinctive financial circumstances.

Rawlinson & Hunter is different, as is our way of working. Our partners like to get to know their clients well and carry out much of the work in person, often face to face. Most of our clients have come to us through a personal recommendation, evidence of our strong reputation as a leading firm in our field.

International Outlook

Rawlinson & Hunter was founded in London over 75 years ago and today the UK office remains at the heart of the firm's international network of offices which stretches from the Channel Islands to Australia and from New Zealand to Bermuda and the Caribbean.

A vital element of the services we provide is the firm's access to top-class professionals in all of the major offshore jurisdictions. Our offices are strategically located to best serve our clients and ensure that we are always close at hand to provide the highest standard of personalised service.



International Services from Rawlinson & Hunter

Rawlinson & Hunter is an international grouping of professional firms and one of the world's leading providers of financial and taxation advice.

The firm has expanded progressively since it was formed in 1933. In meeting the international requirements of our clients, we operate eleven offices world-wide and employ over 400 people. Despite this growth, we are renowned for our fundamental commitment to the personal service that we give to all our clients, from the small family trust to the multi-national corporation.

The international structure of Rawlinson & Hunter is unique, both in the way that it operates and in the extensive scope of the financial services that it provides. Rawlinson & Hunter gives the client the best of both worlds – an organisation that encourages a close working relationship between client and partner and one that gives immediate access to eleven international offices.

The United Kingdom, Australia, Bermuda, the British Virgin Islands, the Cayman Islands, Guernsey, Jersey, New Zealand, Singapore and Switzerland (Geneva & Zurich) are geographically diverse financial centres but, at Rawlinson & Hunter, they are drawn together by the special relationship that exists between all the partners.

This special relationship stems from the partners having worked very closely together over a considerable number of years and from each believing that their clients must be given the best possible service. This enables transactions involving more than one Rawlinson & Hunter office to be effected more quickly, efficiently and professionally than by other, larger organisations.

Our unique structure allows clients access to the individual advantages and specialist services available in eleven different international offices and every office can draw on the expertise and specialist resources available in the rest of the group. Each location has been selected for the specific financial benefits it can provide – these are described in more detail on the individual office fact sheets. All our offices have excellent relationships with leading lawyers, bankers and investment managers, both locally and in the world's major financial centres.

Our aim is to provide a service that is above and beyond normal professional standards. No other practice of our size combines such a wide-ranging and international resource with a genuinely personal level of service. Whether you come to Rawlinson & Hunter as an individual, a trustee or an international corporation, you will benefit from the same high standards and commitment provided by all of the Rawlinson & Hunter firms' partners and staff.



United Kingdom

Rawlinson & Hunter was established in London over 80 years ago and the UK office offers a full range of services to private and corporate clients. Our reputation as experts in the field of financial advice and taxation has brought us family and corporate clients in every continent, almost entirely by personal recommendation.

Our office is staffed by experienced professionals working together to produce the best possible solutions for our clients. Our approach combines technical excellence with a tailored and personal service.

Partners:

Chris Bliss *FCA*
 Simon Jennings *FCA*
 Philip Prettejohn *FCA*
 Mark Harris *FCA*
 Frances Jennings *ACA*
 David Barker *CTA*
 Kulwarn Nagra *FCA*
 Paul Baker *ACA*
 Sally Ousley *CTA*
 Andrew Shilling *FCA*
 Craig Davies *FCA*
 Graeme Privett *CTA*
 Chris Hawley *ACA*
 Phil Collington *CTA*
 Toby Crooks *ACA*
 Michael Foster *CTA*

Rawlinson & Hunter
 Chartered Accountants
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Directors:

Lynnette Bober *ACA*
 Mike Cunningham *ACA*
 Karen Doe
 Lynne Hunt *FCA*
 Nigel Medhurst *AiIT*
 Anita Millar-Neale *CTA*
 Al Nawrocki *MBA CTA*

Consultants:

Bob Drennan *FCA*
 Ralph Stockwell *FCA*

Private Client Services We are one of the leading providers of private client services in the UK. Our skill lies in maximising the benefits that wealth can bring, by allowing it to be enjoyed by the individuals who own it. We offer detailed and discrete tax planning services and innovative solutions to Capital Gains Tax, Inheritance Tax, domicile and retirement planning issues.

Business Tax advice has formed one of the foundations for Rawlinson & Hunter's services since the firm was first established. We have acquired a leading reputation for providing efficient, skilled and discrete tax planning services to corporate clients.

Trust and Investment Reporting Our professional trust, treasury and investment reporting specialists administer billions of pounds of assets using sophisticated investment portfolio and accounting systems. Working closely with our international offices we are experienced in the formation and administration of structures, from "blue-chip" corporate to family asset-owning vehicles, covering the full range of wealth management.

Corporate Services includes the full range of audit, accountancy and administration services for companies in all stages of development, from the smaller entrepreneurial business to the large international corporation. A full range of outsourcing services is also available.

Corporate Finance including financial advisory and transaction support services for private and public companies in relation to IPOs, M&A and restructurings, together with valuation and forensic work.

The UK office is the hub of an international grouping of eleven offices around the world, enabling us to provide a whole range of offshore services and tax planning opportunities to our clients, from the small family trust to the multinational corporation.



Australia

Rawlinson & Hunter has been offering services in Australia for over 25 years and through its representative office for more than 50 years. The firm offers a tailored and personal service to its clients ranging from prominent and successful Australian families and individuals to recognised international corporations.

We aspire to provide personal services to the standard expected by our clients with an experienced, high calibre team of partners and staff.

Resident Partners / Directors:

John Leece AM
Steve Wearne
Stephen Austin
Chris Allen
Adrian Scarpinato

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Audit & Assurance Our audit and assurance services include statutory review; financial report preparation and review; Independent Accountants Reports; due diligence investigations; internal control reviews; Management Information systems review and trust fund audits.

Business Services Our broad range of services include business management advice; planning performance and measurement; cash flow projections; business financing; year-end accounts preparation; compliance and related taxation advice and services.

Corporate Advisory services include share and business valuations; advice on mergers and acquisitions; IPO's and business performance improvement.

Taxation Services Our specialist tax personnel provide a wide range of taxation services to both public and private companies, individuals and trusts. We are well regarded in the areas of international taxation and corporate tax planning.

Australia occupies a unique place in the southern hemisphere, its western culture and UK-based laws enabling international businesses to operate with ease and in a familiar way.

In addition, Australia is often seen by European businesses as the gateway to Asia due to the high regard and acceptance enjoyed by Australians in the Asia Pacific region.



Bermuda

Rawlinson & Hunter was established in Bermuda over 50 years ago and offers a wide range of accounting, administrative, corporate and trust services to a broad base of international clients. In Bermuda we enjoy a close association with our worldwide affiliates. Drawing on our international resources, we have taken bold steps to respond to the world's changing business environment.

Our staff have a diverse range of skills and experience, which are applied effectively and enthusiastically in order to exceed the expectations of our clients.

Resident Partners:

Paul Hubbard
Jim Leitch
Francine Mason

Rawlinson & Hunter and
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Bermuda

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Licensed to conduct Trust Business by the Bermuda Monetary Authority.

Member of Chartered Professional Accountants Bermuda.

Accounting Services For those clients who do not wish to maintain their own financial records, we provide comprehensive, reliable accounting services. We offer our clients the opportunity to take advantage of professionally managed, computerised accounting systems that produce accurate and prompt financial and management reports. Confident that the essential data on performance and profitability is being maintained and kept readily available, our clients can concentrate on developing and improving their businesses.

Administrative Services To assist our clients in the day-to-day administration of their businesses and investments, we offer a wide range of administrative services tailored to their needs. In fulfilling these responsibilities, we deal extensively with bankers and custodians, investment managers, advisors and brokers, lawyers and other professionals. We have considerable experience in the administration of trading companies and trusts and investment holding companies, as well as the provision of payroll and cash management services.

Corporate Services include the provision of registered office, director, resident representative and company secretarial services.

Trust Services R&H Trust Co. (Bermuda) Limited is a fully licensed trust company, providing trustee and protector services and offering advice to a wide range of trust clients. We work closely with legal and financial advisors, investment and tax professionals, whilst utilising the resources and expertise in our international offices to assist our clients in the structuring and administration of their affairs.

Conveniently located between London and New York, Bermuda has steadily developed over the past half century to become the prominent and thriving international business centre it is today. Bermuda's high-quality financial and professional services, and long-established experience in serving the international business sector, continue to attract growing interest from the global business and investment community.



British Virgin Islands

Rawlinson & Hunter Limited was established in the British Virgin Islands in the late 1980's, when it was among the first trust companies to recognise the potential of this British Overseas Territory. Today, the BVI is home to a successful and respected international business industry.

The BVI office is able to provide a full range of advice on the establishment and administration of companies, trusts, and other BVI structures.

Rawlinson & Hunter Limited and its subsidiaries are fully licensed by the British Virgin Islands Financial Services Commission to conduct these activities.

Resident Directors:

Kenneth Morgan
Edith Steel
Derek Rawlings

Rawlinson & Hunter Limited
and
R&H Trust Co. (BVI) Ltd.
Rawlinson & Hunter, Chartered Accountants
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Trustee Services The BVI has long been a centre for trust administration and improvements to the legislation are introduced from time to time as needed. The popular Vista trust law is now well established and allows a much greater degree of settlor control, although traditional trusts remain available. The Private Trust Company regime has also proved to be very popular as clients seek innovative alternatives and tailor-made governance structures. We can act as trustees and advise on the use and effectiveness of the various vehicles available.

Corporate Services BVI companies have long been the mainstay of the financial services industry and the Territory is the world leader in the provision of tax-neutral international corporate vehicles suitable for most purposes. The laws are simple, flexible and efficient. Client driven innovations include segregated cell and restricted purpose companies. Company administration (including where appropriate the provision of directors) and full accounting services are offered if required.

Corporate Advisory and Valuation Services We offer financial advisory and transaction support services (including financial due diligence) for local and international mergers & acquisitions and other corporate transactions. We also offer business valuation services for fiscal and commercial purposes for entire company, majority and minority business interests.

The British Virgin Islands are well established as an international business centre. Government and the private sector work closely to enhance and improve the infrastructure so that the whole community benefits from a modern and forward-looking financial services industry.



Cayman Islands

The Cayman Islands office of Rawlinson & Hunter has been offering a comprehensive range of professional services to local and international clients since it was established in 1973.

Our team of dedicated and highly experienced professionals will respond quickly and efficiently to your needs, providing insightful and innovative solutions tailored to your particular circumstances.

Resident Partners:

Richard Douglas
William Walmsley
Alan Milgate
Tamara Corbin

Consultant:

Peter Anderson

Rawlinson & Hunter
and
The R&H Trust Co. Ltd.
The Harbour Trust Co. Ltd.
RHSW (Cayman) Limited
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Trust Services are provided through the R&H Trust Co. Ltd. Innovative trust legislation and a high degree of professional expertise, along with a stable political and economic environment, have resulted in the Cayman Islands becoming a leading jurisdiction for the formation and administration of trusts. Trust services include assistance with the creation of a trust, provision of trustees, and ongoing administration. In addition, the firm has extensive experience in advising on the establishment and maintenance of private trust companies, and provides a full range of services for them and their underlying structures. Services also include protectorship and enforcership services.

Corporate Services include the incorporation of companies, the provision of registered office and company secretarial services and the administration of companies, including the maintenance of accounting records. Cayman is one of the foremost jurisdictions for the establishment of offshore companies, including hedge funds and special purpose vehicles. The firm can also assist with the registration of shipping vessels and aircraft.

Accounting Services include both traditional bookkeeping service, more specialised accounting for funds, special purpose vehicles and trusts. In addition, the firm can manage the day-to-day activities of non-core services, allowing our clients to focus their time on core business functions.

Fund Fiduciary Services are provided through The Harbour Trust Co. Ltd. For further information please visit www.harbour.ky.

Restructuring & Recovery Services are provided through RHSW (Cayman) Limited, a joint venture between Rawlinson & Hunter (Cayman Islands) and Smith & Williamson (London) which specialises in offering corporate advisory, restructuring liquidation, asset tracing and recovery, and other related services to companies in major offshore jurisdictions.

The Cayman Islands is a major offshore banking and financial centre located in the western Caribbean. Its stable economy and successful financial industry have been carefully developed in order to create the best possible investment environment.



Guernsey

The Guernsey office of Rawlinson & Hunter has been delivering a comprehensive range of financial, accounting and fiduciary services to a wide range of international private and corporate clients since 1980.

Rawlinson & Hunter Limited and its subsidiaries, including R&H Trust Co. (Guernsey) Limited, are licensed by the Guernsey Financial Services Commission to conduct fiduciary business. The firm is also licensed, through one of its subsidiaries, to conduct insurance management business.

Resident Directors:

Alasdair Cross
Simon Savident

Rawlinson & Hunter Limited
(Co. Reg. No. 32929)

and

R&H Trust Co. (Guernsey) Limited
(Co. Reg. No. 18466)

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Fiduciary Services Rawlinson & Hunter is one of the leading trust firms in Guernsey. We assist clients with estate planning, taking into account a wide range of considerations including Inheritance Taxes, Income, Capital and Wealth Taxes, Inheritance Laws, wills, family expectations and more. We are able to draw upon the expertise available within our London office and also to liaise with legal advisers in other jurisdictions.

Administration We add value in the field of administration and combine an awareness of the taxation and legal consequences of trusts with an understanding of the broader, practical requirements of asset management. We write our own software and stay ahead with innovative, practical and efficient solutions to meet today's challenges.

Corporate Services We also provide services to corporate clients often in connection with treasury management and captive insurance activities and our private client experience is invaluable in providing an agile, tailored and accurate service, on time.



Guernsey is well known as one of the world's leading trust, banking, investment and insurance jurisdictions. The Island has proved in recent years that it is capable of meeting significant challenges while remaining competitive and compliant. Confidentiality always has been, and remains, key to financial services in Guernsey.

Jersey

Rawlinson & Hunter, Jersey was established in 1972 and has worked hard to become the best service provider in Jersey. We pride ourselves on the quality of the service we offer our clients, from the small family trust to the large fund management group.

We have over 130 staff, many of whom are qualified as accountants, trust practitioners and chartered secretaries and have been with the firm for many years.

Our trust and company services are provided by R&H Trust Co (Jersey) Limited and our fund services by R&H Fund Services (Jersey) Limited. Both companies are licensed and regulated by the Jersey Financial Services Commission.

Resident Partners:

Graeme Ross
David Goar
Craig Stewart
Jen Geddes
Louise Dods
Rob Laing
Kathryn Tully

Directors:

Angus Spencer-Nairn
Paul Pirouet
Hilary Jones
Steven Ross
Jean-Paul (JP) Meagher

Rawlinson & Hunter
and

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We view the close relationship between our clients, staff and partners as the foundation of our client service. Our primary objective is to provide a first-class service and build long-lasting relationships with our clients.

Trust and Company Services R&H Trust Co (Jersey) Limited provides a comprehensive range of trust and company services including full administration, accounting and tax services. Through being part of an international group we can also offer, if required, trusts set up under alternative jurisdictions and companies registered in Jersey or other key offshore centres.

Fund Services R&H Fund Services (Jersey) Limited provides a comprehensive management and administration service to all types of mutual funds from retail open-ended public funds to private equity limited partnerships and sophisticated institutional funds.

Jersey is one of the best established offshore financial locations. With political stability, good communications, a sophisticated legal system and high calibre professionals, it has much to offer private and corporate clients.



New Zealand

New Zealand is an attractive alternative to other well established trust jurisdictions. R&H Trust Co. (NZ) Limited was incorporated in New Zealand to provide trustee services for international clients of Rawlinson & Hunter.

The New Zealand trust company provides comprehensive trustee, administrative and accounting services. The R&H Trust Co. (NZ) Limited team have extensive experience working with New Zealand income tax laws, and have close working relationships with legal professionals who assist with international and local legal issues.

Resident Directors:

Bryce Smith
Hayden Belton

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While trusts can be fully administered in New Zealand, the New Zealand Trust Company works closely with our other international offices to give clients a degree of flexibility and choice of administrative centres, and to allow personal administration in more convenient time zones.

What are the advantages of establishing or redomiciling trusts to New Zealand?

- New Zealand has well developed trust laws and a well-established common law court system
- It provides a tax neutral base, similar to those of Jersey and Guernsey
- It offers a stable political and economic environment
- It is a member of the OECD
- It has tax treaties with a growing number of countries
- It is outside the scope of directives from the European Community
- Regulatory costs are low in comparison with many offshore jurisdictions
- Administration costs compare favourably with traditional centres for financial administration
- New Zealand provides high standard legal and banking services
- It has well developed commercial and business infrastructures
- New Zealand's geographical isolation is deemed an advantage in the current turbulent global environment
- Perhaps because of its isolation, New Zealand has embraced innovation in telecommunication technology and is well served by internet data centres and services

New Zealand has become a country of choice for Trust Administration.



Singapore

The Singapore office of Rawlinson & Hunter is the first Asian office in our global financial services network and provides us with the ability to offer clients a broad spectrum of seamless and cross-jurisdictional services.

The head of our Singapore office has over a decade of experience in the financial services industry in Asia and the Middle East. We respond quickly and efficiently to the needs of our clients and provide the quality service that they expect.

Directors:

Peter Milnes
Chris Bliss
Richard Douglas
Alan Milgate

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Accounting Services We provide innovative and value added accounting solutions including traditional bookkeeping service and more specialised accounting for trusts, special purpose vehicles and funds. We interpret and apply financial information to provide innovative solutions that assist clients in achieving their strategic goals and add real value to their business.

Corporate Services include the incorporation of companies both onshore and offshore, the provision of registered office, company director and secretarial services and the administration of companies, including the maintenance of accounting records.

Planning & Forecasting Services Our comprehensive range of services will ensure an in-depth analysis of your cost base, market conditions, business plans and financing position to ensure a realistic and target driven budget.

Consultancy Services assist you with offshore and onshore structuring to make your ownership structure the most efficient in terms of operation, tax and exit strategy. We can also analyse your internal processes, and assist you in ensuring that they are as efficient as possible, to help your organisation make quick, informed decisions.

Private Client Services include the creation of a trust, provision of trustees, and on-going administration, through our international offices. In addition, the firm has extensive experience in advising on the establishment and maintenance of private trust companies, and provides a full range of services for them and their underlying structures.

Singapore is a major international financial centre located in South East Asia. Its remarkable growth story since independence in 1965 is such that Singapore is now a major international player in financial services, shipping, banking, manufacturing, and research & development.



Switzerland - Geneva

Rawlinson & Hunter's office was established in Geneva in 1982. Our international connections allow us to give expert advice to individuals and companies, both locally and internationally. We provide trusteeship directorships, domiciliation and other services both domestically and internationally.

Our working languages are French, English, German, Spanish and Portuguese.

Administrateurs / Resident Directors:

Richard Hillier
Andrew McCallum
Rodney Hodges
Tobias Reinmann

Directrices:

Bernadette Bopp
Christine Bächli Poncet
Linda Kove

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Supervised as a financial intermediary for Anti Money Laundering purposes, by the Swiss Financial Market Supervisory Authority FINMA. Registered auditors in Switzerland and the United Kingdom and Ireland. Member of the Swiss Association of Trust Companies (SATC).

Audit The audit procedure is often required by clients in order to ensure that their affairs are correctly managed, even if it is not a legal requirement (for example, private trust companies or family offices). We are registered auditors in Switzerland and in the United Kingdom and Ireland and can also carry out audits in jurisdictions where audits are not compulsory or auditors need not be registered.

Accounting Services We can provide a full bookkeeping and accounting service to meet the requirements of domestic and international clients, including accounting of trusts for other trustees and the calculation of income and capital gains figures for tax filing purposes.

Tax Services The increasing burden of reporting to fiscal authorities worldwide means that for both Swiss and international clients, good tax advice is imperative. Our services range from basic tax administration, such as preparing tax declarations, to detailed, tailored tax planning.

Corporate Services (Swiss) This encompasses the formation of Swiss companies, negotiating the relevant tax rulings where applicable, providing all related services such as payroll, tax and accounting support, and also accompanying expatriate and local employees through the Swiss administration requirements such as permit applications etc.

Corporate Services (non Swiss) The formation and administration of companies is one of our office's main activities. Through our office and international network we are able to provide a full range of services for companies in many different jurisdictions. These services can be coordinated through the Geneva office, giving a single consistent point of contact for our clients.

Trust Services Trusts play a vital role in many areas of wealth, succession and tax planning and we are able here in Switzerland and through our international network to set up trusts and foundations in a great number of jurisdictions and provide the necessary administration services, trusteeships and accounting.

Situated at the heart of Europe, Switzerland is one of the most sophisticated and flexible jurisdictions in the world. Despite its geographical size, it is a major international financial centre. Its banking and investment expertise is known worldwide and the country's political stability, neutrality and confidentiality make it an ideal environment for investors.



Switzerland - Zurich

Rawlinson & Hunter's longstanding presence in Switzerland has been further strengthened with the establishment of our Zurich office.

The office works closely with our long established office in Geneva and other international practices to offer a full range of private client, corporate administration and tax services.

Clients of our Zurich office benefit from the worldwide infrastructure of Rawlinson & Hunter's international network, combined with the specific advantages offered by the jurisdiction.

Trust and company services are provided through R&H Trust Co. (Zurich) AG.

Directors:

David Barker
Chris Bliss (Chairman)
Richard Douglas
Tom Henderson
Richard Hillier
Alan Milgate
Tobias Reinmann

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Trust Services Trust and company services are provided through R&H Trust Co. (Zurich) AG. Rawlinson & Hunter has extensive experience in advising on the establishment and maintenance of trusts, and provides a full range of services for them and their underlying structures. We offer an independent and privately owned trust service which is accountancy based and driven by a personal approach to trust work.

Corporate Services include incorporation, management and administration of foreign companies which may be used as special purpose vehicles and holding companies for investments and other assets.

Accounting Services include traditional bookkeeping service and more specialised accounting for trusts, special purpose vehicles and funds. We interpret and apply financial information to provide innovative solutions that assist clients in achieving their strategic goals and add real value to their business.

Tax Advisory Services Whether it is personal or corporate we can guide you towards a solution best suited to your own particular situation. We seek to find long term solutions which minimise our clients' tax burdens whilst allowing the flexibility to meet their current and likely future needs. Our services include detailed and tailored tax planning for corporations, individuals and those requiring international tax consultancy.

Tax Compliance Services UK tax reporting for UK resident beneficiaries of non-resident trusts is complex and requires careful monitoring of income and capital gains to ascertain tax pools for attribution to trust distributions. This is a tax administration service which we can provide swiftly and efficiently. We also have a wealth of experience in tax enquiry work and can provide advice and support in Zurich both to professional advisers and to clients in relation to the reporting of undisclosed liabilities to the UK tax authorities under the Liechtenstein Disclosure Facility.

The city of Zurich lies in the heart of Switzerland and is one of the most sophisticated financial centres in the world. Its banking and investment expertise is world renowned and the country's political stability, neutrality and confidentiality make it an ideal environment for clients.



www.rawlinson-hunter.com